

## **11 Reasons For Not Accepting a Counter Offer**

1. What type of company do you work for if you have to threaten to resign before they give you what you are worth?
2. Where is the money for the counter offer coming from? Is it your next raise early? Almost all companies have strict wage and salary guidelines which must be followed.
3. Your company may immediately start looking for a new person at a cheaper price.
4. You have now made your employer aware that you are unhappy. From this day on, your loyalty will always be in question.
5. When promotion time comes around, your employer will remember who was loyal, and who was not.
6. When times get tough, your employer may well begin the cutback with you.
7. The same circumstances that now cause you to consider a change will probably repeat themselves in the future; even if you accept a counter offer.
8. Statistics show that if you accept a counter offer, the probability of voluntarily leaving in six months or being let go within one year is extremely high.
9. Accepting a counter offer is an insult to your intelligence and a blow to your personal pride; knowing that you were bought.
10. Once the word gets out, the relationship that you now enjoy with your co-workers may never be the same. You will probably lose the personal satisfaction of peer group acceptance.
11. A counter offer is a management technique to make you a supervisor or manager, to hire and train a junior person to do your job to free you to work on a new project; but then you are expendable.